



# You Can Be The Next Game Grander **PROSPECTUS 2024-25**

## **Master of Business Administration**



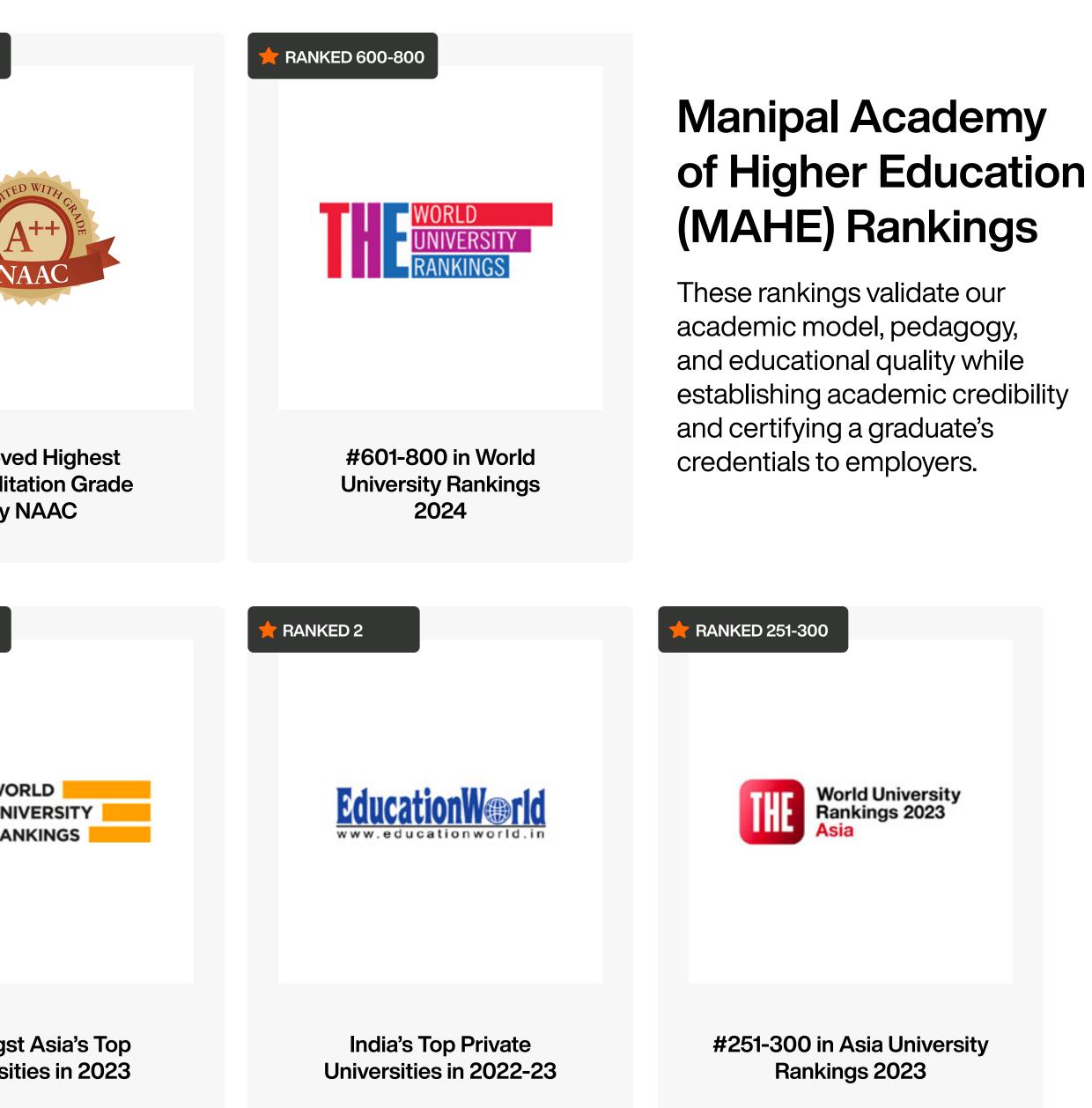


NAAC A++





Amongst India's Top 10 Universities in 2023	Amongst World's Top Universities for Quality Education in 2023	Achiev Accredi by
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Among India's Few Universities Granted IOE Status	India's Top Deemed Universities by ICARE - 2022	Amongs Universi





## Give an individual a professional education and you have given him a lifestyle.

Padma Shri awardee Dr. T M A Pai Founder Manipal Education & Medical Group









## **About Manipal Academy of Higher Education**

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## **Flagship institutions of MAHE:**

Kasturba Medical College (KMC) | Manipal Institute of Technology (MIT) Welcomgroup Graduate School of Hotel Administration | T.A. Pai Management Institute



Started in 1953 with Kasturba Medical College, Manipal Academy of Higher Education (MAHE) is one of India's leading academic and research institutions. It is a **globally engaged institution** with active partnership with more than **250 leading universities** around the globe. And it enjoys

status of **'Institution of Eminence'** granted by the **Ministry of Education, Government of India**. It is amongst the handful of private institutions in India to have received this prestigious recognition, further accentuating it's status as a world-class institution for higher education.

MAHE now offers online higher education programs to students. MAHE's online degrees and certificates are UGC-entitled and NAAC A++ accredited and on par with on-campus programs. Government agencies, corporate organisations, and educational institutions widely recognise MAHE's online degrees and certificates for jobs and higher education.



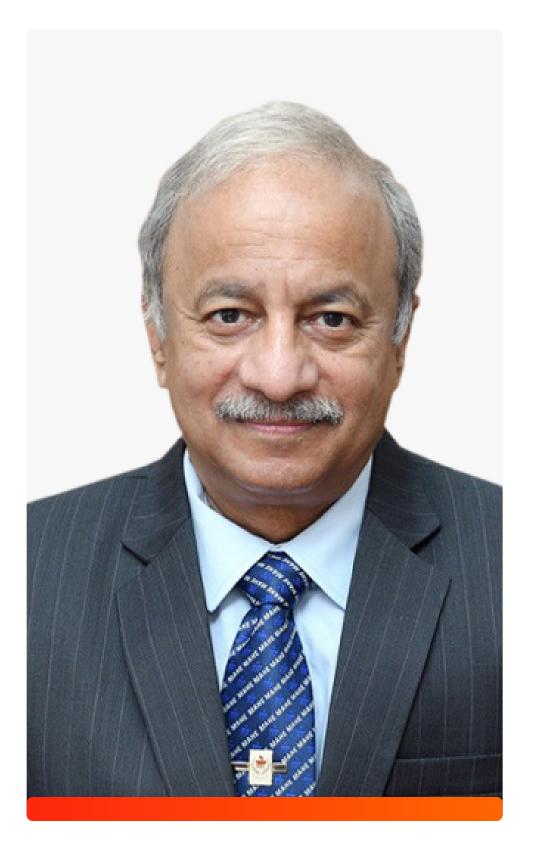




Change is constant! The unprecedented Covid-19 pandemic has changed the way we did curriculum transaction. Today, online education has become an integral part of the mainstream education.

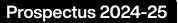
MAHE takes pride in offering quality online programs to aspirants of higher education and join hands with Government's vision to increase Gross Enrollment Ratio (GER) in higher education.

Dr. H.S. Ballal Pro-chancellor Manipal Academy of Higher Education (MAHE)



In line with the Sustainable Development Goals, MAHE is committed to providing inclusive and equitable quality online education and promoting lifelong learning opportunities for all.

Lt. Gen. (Dr.) M.D. Venkatesh Vice-chancellor Manipal Academy of Higher Education (MAHE)





MAHE's online program are industry-oriented and provide continuous learning opportunity for professionals to upgrade their skills & qualification.

Dr. Narayana Sabhahit Registrar Manipal Academy of Higher Education (MAHE)



MAHE online program are designed using Learning Experience Design principles to ensure the desired learning outcomes. Industry oriented curriculum provides an opportunity for learners to learn the required skills.

Dr. Manojkumar Nagasampige Director Directorate of Online Education (DOE) Manipal Academy of Higher Education (MAHE)



## Learning is creation, not consumption. Knowledge is not something a learner absorbs, but something a learner creates.

Source: George Couros



# A university of your choice



### World class education

Access UGC-entitled online postgraduate degrees from a NAAC A++ accredited university with 70+ years of educational excellence. Learn from expert faculty who share real-world experiences.



## Industry-aligned curriculum

Expand your domain knowledge through our modern curriculum that is aligned with industry trends. Attend live classes and access recorded lectures anytime, anywhere.



## Placement assistance

Become a job-ready professional through placement assistance which includes resume building, mock interviews, skill assessments, and more.



## **Exhaustive content** & resources

Access an exhaustive e-library with e-books, e-databases, journals, and more. Get free access to paid content on Coursera.

# A university of your choice



## **Global networking** opportunities

Expand your professional networking and gain industry insights by interacting with a diverse peer group, faculty, and other industry experts.



### Attractive scholarships

Gain access to exclusive scholarships designed for defense personnel, government employees, differently abled people & meritorious students.



## **Prestigious Manipal** alumni status

Benefit from 70+ years of Manipal legacy and become a member of the reputed alumni network.



## Your ability to succeed is going to depend on you filling a niche that's valuable.

Source: Scott Page





## **Online degree programs**

**NBA** 

Master of **Business** Administration

Graduates (10+2+3) in any discipline, from recognized universities/institutions, or an equivalent qualification as recognized by the Association of Indian Universities (AIU) with a minimum of 50% of marks or equivalent grade.

1 year of work experience in reputed organisations.

Candidates who have completed 10+2 education or graduate level education outside India must produce a certificate of equivalence issued by the Association of

2 Years/24 Months (4 Semesters)

### Fee structure **()**

- \$3250 (all inclusive) \$810 (each semester)
- \$50 (non-refundable application fee)

### Career prospects

(Upon completion of program)

- Marketing Director
- **HR** Director
- Finance Officer
- **Operations Manager**
- Senior Product Manager
- Management Consultant
- Lead Data Scientist
- Hospital Administrator
- **Business Analyst**
- **Brand Consultant**

This MBA program is designed for professionals aspiring to take up leadership roles in the emerging global economy. With a perfect blend of technical knowledge, soft skills and experience-based learning, this program will prepare students for managerial and leadership roles across sectors.



## Master of Business Administration | Program structure

First semester	Second semester	Third semester	Fourth semester
Managing People & Organizations	Financial Management	Management Accounting	Entrepreneurship and Innovation
Financial Reporting & Statement Analysis	Marketing Management	Legal Aspects of Business	Sustainability
Managerial Economics	Strategic Management	Choose from among 10 new-age specialisations (details in next page)	Choose from among 10 new-age specialisations (details in next page)
Managerial Statistics*	IT for Business	Minor Project	4 elective courses in chosen area
Business Communication	Business Leadership		Capstone Project
	Research Methodology		

- The business leadership course carries 2 credits
- All other courses (including the electives and project) carry 4 credits each



## Master of Business Administration | Program specializations

Specialisations	Third semester
01 Finance	International Financial Management Security Analysis and Portfolio Management Mergers and Acquisitions
02 Marketing	Consumer Behavior Digital Marketing Services Marketing and Customer Relationship Management
03 Human Resource Management	Compensation and Benefits Performance Management and Appraisal International HRM
04 Information Systems	Enterprise Resource Planning Information Security Business Intelligence Tools
05 Business Analytics	Big Data Analytics Analytics using R and Python Digital and Web Analytics
06 Data Science	Database Management Programming with R and Python Machine Learning Methods

### **Fourth semester**

Fintech: Emerging Technologies in Finance Financial Analytics Financial Derivatives

Sales & Distribution Management Marketing Analysis Integrated Marketing Communication

Training and Development Talent Management and Employee Retention HR Analytics

Project Management Digital Marketing Fintech: Emerging Technologies in Finance

Financial Analytics Marketing Analytics HR Analytics

Probability and Probability Distribution Statistical Inference Applied Data Analytics

Specialisations	Third semester	Fourth semester
07 Operations Management	Enterprise Resource Planning Total Quality Management Supply Chain Management	Project Management Services Operations Management Operations Research
08 Healthcare Management	Health Informatics Quality Management in Healthcare Health Insurance	Health Education & Communication Hospital Planning & Infrastructure Management Healthcare Operations Management
09 Pharmaceutical Management	Pharmaceutical Marketing Pharmaceutical Sales and Customer Relationship Management Intellectual Property Rights	Pharma Logistics Management Pharmaceutical Production Management Pharmaceutical Regulatory Environment
<b>10</b> Fashion Management	Fashion Merchandising & Marketing Fashion Trend Forecasting Fashion Brand Management	Supply Chain Management Visual Merchandising & Packaging Fashion Product Study & Design





## Sample certificate



Globally recognized and widely accepted by governments and organizations, the online degrees offered by Manipal Academy of Higher Education are at par with on-campus degrees and open doors to better professional opportunities.

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## Get onboard

### Choose a program & register

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Choose the program you want to pursue & register by filling in your basic details and paying the application fee.

### **Provide educational & work details** Fill in your educational & work experience-related details.

### Pay program fee Pay the admission fee for the first semester /year or full program.

## Upload documents & submit application

Upload supporting documents & submit your application to complete the process.

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## Meet the Manipal Group alumni who have emerged as world leaders!



Satya Nadella CEO Microsoft Corporation





Vikas Khanna **Michelin Star Chef** 



Banmali Agrawala President Infrastructure, Defence and Aerospace, Tata Sons



**Rajeev Suri** CEO Inmarsat

Dato Dr. Sheikh Muszaphar Malaysia's First Astronaut



George Muthoot Chairman Muthoot Group

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## Testimonials



### Amisha Alok

With 2 years of experience in sales, I wanted to pursue an online MBA in Marketing to improve my job prospects and for better salary packages. Thanks to the flexibility of online classes, I'm able to manage my studies without quitting my job.



### Sirisha

I couldn't pursue my master's degree after my marriage. Now that my son is grown up, I knew now is the time to restart my career. With certain years of technical experience in data science, I needed the right set of managerial skills to climb the career ladder. I hope this online MBA program will give me the necessary career boost.







### Richa

I wanted to hone my managerial skills. So, I decided to pursue an online MBA in Healthcare Management. MAHE is playing a key role in enhancing my knowledge



### Sai Swaroop

With some experience in digital marketing and graphic designing, I want to advance my career and gain in-depth knowledge in my domain. Through MAHE's online MBA, I'm able to study anywhere, anytime, access recorded classes and get my doubts cleared from faculty who are approachable. Through free access to Coursera content, I'm able to enhance my skills and expand my knowledge.





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